

SPOTLIGHT ON MEDICAL TECHNOLOGY

A career with a future at
a family-owned business

Dürr Dental Global GmbH is a full sales subsidiary of the German Dürr Dental SE. As technology leader in its field of business, the Dürr Dental group with its more than 1.400 employees develops, produces and sells system solutions and services for the health sector with an annual business turnover of more than € 381 million with customers in 174 countries in 2025 all over the world.

Product Specialist Hygiene & Prophylaxis Denmark (m/f/d)

Your Responsibilities:

- visit clinics, universities and dentists, perform demonstrations and trainings of hygiene and prophylaxis products within the area of responsibility
- explore business opportunities and develop the sales of our complex dental products, focusing on hygiene disinfection and prophylaxis
- develop and maintain positive and close working relationships with channel partners and local dentistry professionals
- support our channel partners in their sales and marketing activities
- act as a speaker at product trainings, courses and webinars
- support scientific work
- provide on-site sales and project consulting for pilots and trials with product demonstrations
- report to the local Business Development Manager

Requirements:

- work experience in sales and establishing professional relationships and/or as a dentist or dental hygienist
- strong ability to identify new business opportunities, to grow sales and to gain market shares with a proven track record of success
- excellent presentation and communication skills
- ability to work independently and respectfully with the team
- Danish language skills on native level and fluency in English
- willingness to travel, including international travels, valid driver's license

- residence in Denmark

Our Offer:

- competitive and performance-based compensation package
- flexible work environment with the possibility to work remote
- We value teamwork and cooperation: You will work in a highly motivated team with a target-oriented atmosphere
- professional development opportunities e.g. through online training platform, regular product trainings and induction at our German HQ near Stuttgart
- open corporate culture and short decision-making processes within a family-owned company
- space for creativity and the chance to influence the international growth of DÜRR DENTAL

If you want to be part of a dynamic company that values and encourages its employees, please submit your full application with your salary expectation and earliest starting date online: duerr-career.com We look forward to hearing from you and learning more about your skills and ambitions.

Apply Now

DÜRR DENTAL GLOBAL GMBH
Höpfigheimer Strasse 17
74321 Bietigheim-Bissingen

