

SPOTLIGHT ON MEDICAL TECHNOLOGY

A career with a future at
a family-owned business

Dürr Dental UK is a full sales subsidiary of the German Dürr Dental SE. As technology leader in its field of business, the Dürr Dental group with its more than 1.400 employees develops, produces and sells system solutions and services for the health sector with an annual business turnover of more than € 381 million with customers in 174 countries in 2025 all over the world.

Sales and Product Specialist (m/f/d) BU Equipment UK

Your Responsibilities:

- provide technical, retailing and after sales service support to our distributors in UK
- organize and conduct product trainings for our distributors in UK
- train our dealers to carry out routine service checks
- take charge of presale activities, customer visits and product presentations
- attend exhibitions in UK to demonstrate products and services to distributors and customers
- report to the General Sales Manager UK

Requirements:

- vast experience in technical sales and establishing professional relations in the area of dental or medical technology through dealers and/or direct sales in a B2B market
- ideally a degree in a technical discipline (laboratory techniques, electronics, mechanics)
- strong ability to identify new business opportunities, grow sales and gain market shares
- goal oriented team player with a track record of success and ability to work independently
- fluent in English language, residence in UK and willingness to learn
- willingness to travel (sometimes internationally) as well as valid driver's licence

Our Offer:

- competitive and performance-based compensation package
- flexible work environment with the possibility to work remote

- We value teamwork and cooperation: You will work in a highly motivated team with a target-oriented atmosphere
- professional development opportunities e.g. through online training platform, regular product trainings and induction at our German HQ near Stuttgart
- open corporate culture and short decision-making processes within a family-owned company
- space for creativity and the chance to influence the international growth of DÜRR DENTAL

If you want to be part of a dynamic company that values and encourages its employees, please submit your full application with your salary expectation and earliest starting date online: duerr-career.com We look forward to hearing from you and learning more about your skills and ambitions.

Apply Now

DÜRR DENTAL GLOBAL GMBH
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