

SPOTLIGHT ON MEDICAL TECHNOLOGY

A career with a future at
a family-owned business



Dürr Dental Global GmbH is a full sales subsidiary of the German Dürr Dental SE. As technology leader in its field of business, the Dürr Dental group with its more than 1.400 employees develops, produces and sells system solutions and services for the health sector with an annual business turnover of more than € 381 million with customers in 174 countries in 2025 all over the world.

Sales Representative Equipment and Imaging (m/f/d) – Saudi Arabia

Your Responsibilities:

- drive the sales of our equipment and imaging products in Saudi Arabia
- develop and maintain positive working relationships with distributors, DSOs, local dental professionals and KOLs
- organize and conduct product training for our distributors on-site or at headquarters and for end customers on-site
- provide sales, technical and after-sales service support to our distributors in cooperation with the headquarters' customer service support
- support sales partners in the field in case technical expertise is required
- develop sales and marketing strategies with the support of the Area Sales Manager in Germany
- work closely with the headquarters Business Units and Service Department
- represent DÜRR DENTAL at trade shows and events in Saudi Arabia
- report to the Area Sales Manager

Requirements:

- experience in dental digital Imaging/Software and/or dental equipment
- experience in technical sales and establishing professional relations in dental or medical technology through dealers and/or direct sales in a B2B market
- used to handling and demonstrating IT hardware/software solutions or X-ray technology
- excellent presentation, training and communication skills
- knowledge of PC hardware, networking and system configuration in the Microsoft OS environment

- ability to solve problems, think analytically and communicate professionally under high pressure and in time sensitive customer environments
- high performing, accountable and results-oriented team player with a positive and proactive mindset
- ability to work independently
- fluent in spoken and written Arabic and English
- willingness to travel, including international travel and a valid driver's license

Our Offer:

- competitive and performance-based compensation package
- flexible work environment with the possibility to work remote
- We value teamwork and cooperation: You will work in a highly motivated team with a target-oriented atmosphere
- professional development opportunities e.g. through online training platform, regular product trainings and induction at our German HQ near Stuttgart
- open corporate culture and short decision-making processes within a family-owned company
- space for creativity and the chance to influence the international growth of DÜRR DENTAL

If you want to be part of a dynamic company that values and encourages its employees, please submit your full application with your salary expectation and earliest starting date online: duerr-career.com We look forward to hearing from you and learning more about your skills and ambitions.

[Apply Now](#)

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